



#### Overview

Litquake, the largest independent literary festival on the West Coast, aims to increase community engagement, intellectual stimulation, and aesthetic enrichment for the greater San Francisco Bay Area through a 16-day literary festival and other free/low-cost public programs throughout the year.

#### Our History

Founded in 1999, Litquake has hosted 11,000 authors for 295,000 attendees and distributed 12,000 free books to San Francisco schoolchildren. With hundreds of nonprofit and local business partners, Litquake is a deeply beloved local institution that plays an integral role in stitching together the Bay Area's literary scene.





# PROGRAMS



#### Litquake Festival

The crown jewel of our annual programming is our 16-day-long festival of 100-125 events (80%+ free) featuring 500+ authors in 50+ venues. Annual attendance: 20,000.

#### **Lit Crawl San Francisco**

A one-night 'crawl' of 40-50 events (100% free) held in collaboration with local arts orgs, collectives, and presses with an emphasis on BIPOC & LGBTQ+ communities. Annual attendance: 5,000.



# PROGRAM

#### **Litquake Out Loud**

An annual curatorial program highlighting the Bay Area's BIPOC & LGBTQ+ writers. 8 curators armed with Litquake's full event production resources produce two days of vibrant, impactful events. 100% free. Annual attendance: 1,000.

# PROGRAMS



#### Kidquake

Two days of in-person and virtual talks and meet-and-greets with a diverse array of children's authors, paired with activities run by the Bay's best interactive educators. Serving the Bay Area's K-5 public school students. 100% free. Annual attendance: 4,000.



# YEAR-ROUND PROGRAMS



#### **Elder Project**

Fighting isolation by bringing the literary community to Bay Area seniors. The project consists of weekly writing sessions which provide an outlet for Elders to preserve and share their stories through creative writing. 100+ Elders annually at 4 locations.

#### **Litquake Year Round**

20-25 events including annual celebrations of Black History Month, National Poetry Month, One City One Book, and more, in collaboration with orgs and local businesses across the Bay Area. Featuring 60+ authors for 4,000 attendees.



# YEAR-ROUND PROGRAMS

#### Lit Crawl Global

Since 2008, 15 cities have launched affiliated Lit Crawls around the world: Seattle, Portland, Los Angeles, Austin, Denver, Chicago, New York City, Minneapolis, Boston, Wellington (New Zealand), Cheltenham (England) and more. Each Lit Crawl bolsters the local literary scenes and captures its city's unique flavor.

# YEAR-ROUND PROGRAMS



#### Lit Cast

With 125,000 downloads and nearly 140 episodes to date, Litquake's podcast brings free literary audio programming to an enormous, diverse audience. Lit Cast helps to broadcast authors on tour in the Bay Area, special events, and festival highlights.

A public asset since 1999, Litquake has cultivated lasting, mutually beneficial ties with hundreds of Bay Area arts orgs and local businesses.

Just Some Of Our Collaborators: Museum of the African Diaspora · SF Sketchfest · Grace Cathedral · SF AIDS Foundation · Stanford University · University of San Francisco · California College of the Arts · SF Chronicle · Book Club of California · Yerba Buena Community Benefit District · SF Office of Economic and Workforce Development Yerba Buena Gardens Festival · The Chapel · Noise Pop · Chronicle Books · Heyday Books · Alta Journal



### OUR IMPACT ON OUR ATTENDEES

- **Stimulating** 96% of attendees were emotionally and intellectually stimulated by our programs.
- **Inspiring** 90% were inspired to read and write more.
- Enlightening 83% were introduced to a new writer or style of writing.

"This gathering was inspiring, intellectually stimulating, and filled with heart and humor..."



### IN LITQUAKE THEY TRUST

Our ongoing commitment to providing free events, coupled with our trusted brand of programming, means that 88% of our audience views Litquake as their main point of connection to the literary world.

"I've been attending for 10 years. It's amazing that you have kept the spirit of writing alive. The community thanks you for keeping art in San Francisco."

# Litquake By the Numbers: Attendees



#### **Attendance**

Year Round — 4,000

Festival — 25,000

Authors - 600

Total - 29,600



#### Audience Age

22% Under 20

15.5% 20s

22.5% 30s

13.5% 40s

11.5% 50s

10.5% 60s

4.5% Over 70



#### **Audience Diversity**

41% White

59% BIPOC

38% AAPI

8% Latinx

4% Black/AA

7% Mixed Race

2% Other



#### **Audience Location**

58% San Francisco

24% East Bay

5% Peninsula

5% Other

3% South Bay

3% Marin



#### Gender/Orientation

70% Female

26% Male

4% Non-binary

31% Identify as LGBTQ+



118 events (83% free) at 51 venues

## OUR IMPACT ON OUR AUTHORS

- A Meaningful Career Highlight 87% of authors listed Litquake in their bio.
- Making New Connections 96% made a new connection to another author or partner organization

"I don't think I've landed from yesterday's performance. I don't even know how to thank you for the space, the invitation, being in a line up like yesterday's. I will carry this with me."







# Litquake By the Numbers: Authors



#### **Author Diversity**

32% White

68% BIPOC

23% AAPI

21% Black/AA

11% Mixed Race

6% Latinx

6% Native American

35% Identify as LGBTQ+



#### **Author Age**

8% 20s

17% 30s

27% 40s

33% 50s

13% 60s

2% Over 70



#### **Author Location**

23% San Francisco

40% East Bay

20% Other

6% North Bay

4% Peninsula

2% South Bay



#### **Social Media**

27K FB, IG, X

332K Impressions

95K Website Views

33K Unique Visitors

15K Newsletter

# JOIN US

Through this work, we continue to build a more informed, empowered, empathetic, and inclusive community.

This is how we realize our mission, so please join us in celebrating our past 25 years and welcoming what's to come.

## Sponsor Packages

First Edition \$25,000 Hardback \$10,000

Paperback \$7,500

**Galley** \$5,000

Final Draft \$3,000

#### ENTITLEMENTS CAN INCLUDE:

- Sponsorship of anniversary celebrations
- Branded festival stage/venue
- Sponsorship of opening/closing party
- Sponsored venues at Lit Crawl
- Activations at specific festival events
- Print ad in festival guide
- Social media and newsletter promotion
- Branded Lit Cast and/or Live Video Stream
- In-session giveaways
- Booth activations at book fair
- Name/logo recognition in print, online, and/or on festival signage

# Advertising Options



#### Print & Downloadable PDFs

Festival Guide 6,000 printed

Full pg (6" x 9") \$2000 Half pg (4.75"w x 4"h) \$1,500 Quarter pg (2.25"w x 4"h) \$500 Inside/back cover (6" x 9") \$3,000

Lit Crawl Map 3,000 printed

Ad Block (3.75"w x 5"h) \$1,250



Newsletter 15,000 audience

Newsletter ad, \$385

 $700px(w) \times 300px(h)$ 

Dedicated blast \$1,925

Contact: Sophia Cross/sophia@litquake.org



Social Media 27,000 audience

Facebook \$60/post \$56/post Instagram \$50/post



Podcast 2,000 monthly listeners

	Episode	Month	Year
Pre-roll (30 sec)	\$100	\$195	\$2,280
Mid-roll (60 sec)	\$150	\$285	\$3,420
Both	\$200	\$380	\$4,560

#### Deadlines

Closing Date August 1
Materials Due August 15
Publication early September

### Sponsors

Craigslist, City National Bank, Bartable, HarperOne, Amoeba Music, Scribd, Umpqua Bank, Hendrick's Gin, Lagunitas Brewing Company, Chronicle Books, San Francisco Chronicle, Out of Print, Hornitos Tequila, **Anchor Steam** Brewing Company, JetBlue, Moleskine

## Media Coverage

The New York Times,
Buzzfeed, Huffington
Post, BBC, The
Guardian, Los Angeles
Times, LitHub, Poets &
Writers, KQED, KALW,
San Francisco
Chronicle, 7x7, Time
Out San Francisco,
Publishers Weekly

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